

Minutes of AGM 2015 General Session - 08/10/15

Date and time: 08/10/15 09:00 am to: 08/10/15 12:15 pm
Present: Lynn Sessa
Location: The Sheraton Prague Charles Bridge Hotel
Access meeting at: <http://app.meetingking.com/meetings/143979>

Topics

1. Introduction of New Members

- Atlas Forwarding - Spain• Unimasters - Hungary/Bulgaria/Romania***• Shark Intermodal Systems LLC - Russia***• OV Logistics - Myanmar

**** Approved service providers - which means they are not covered by Credit Protection, they are unable to vote on CTN Matters and they have 12 months before they must decide to join as a full member or leave the network.

2. Below are PDF' of the Presentations given

Is a link to Dropbox where you can upload the presentation given at the AGM : These are interesting presentations and I believe it is beneficial to look at them by your staff!

Unimasters
OV Logistics
Shark Intermodal
World Transport Agency
Burger Lithuania

<https://www.dropbox.com/sh/i1f1v6lq0l29ymw/AABERsMAb1fSCATp6wzaeplia?dl=0>

3. Financials

- Cash is a little low as we have paid a deposit of \$40K to the Hotel in Bali
- We have \$250K available for Credit Protection Fund
- Next year Annual Dues will not receive any discount

4. OGM- Operators General Meeting



Feedback asked for from members for a new concept of an Operators General Meeting to be held for instance over a weekend in Thailand . It would be a much lower cost allowing for Ops Managers to meet one 2 one and get to know their counterparts around the world. Our operational staff are often the decision makers as to who they appoint the shipment to by being comfortable with the person they are dealing with. Higher management generally are not involved in who our staff appoint our shipments to. It could be an incentive to the staff that whoever has won will attend the OGM. If you have various Operational Managers , they could take it in turns to attend.

Having spoken to members over the event, Alastair advised that consensus was to ask members to bring an operational manager with them to Bali in 2016.

Requested a show of hands in favour - 24 out of 51

5. AGM 2016 - BALI - 11 - 13 May 2016

Having collated a 2nd Vote there was a 40 in favour - 25 against change of date to May 2016.

Contract has been signed with The Laguna Luxury Collection Resort and dates as above!

Plea to please obtain your VISA early for those countries requiring a visa. The AGM website has been changed and full details are on display.

To obtain the permits required for us to hold a meeting, I require your flight details for both arrival and departures... so I would appreciate assistance in obtaining your registrations as soon as possible!

<http://www.ctngroup.wildapricot.org>

- This year to obtain the 15% discount against the room rate, CTN will be paying for the rooms against our Master Account and invoicing members room only rates in USD. These invoices need to be paid to obtain access to our One 2 One Scheduler!
- Please book your rooms early - cut off for room bookings is 8 April 2016

6. Certificates based on Statistics

Copies of the slides are attached in PDF

 [CTN_AGM_Certificate_Presentations.pdf](#)

6-1. Top 10 Contributors for 2015

Top 3 will receive a \$500 credit against their annual dues in recognition for their achievement and contribution

World Transport Agency
J.M. Rodgers Inc
SIS Internationalte Speditions



6-2. Top 5 Members with increased contributions 2014/2015

Cargocare AG - 194%
Burger Poland 155%
Empire Logistics 85%
Alpha Logistics 64%
Transtama 50%

All the above companies receive a \$500 credit against their annual dues in recognition of growth in contributions.

6-3. Recognizing members who contribute far more than they receive

CSI International 1285%
Freight Link 858%
NVOCC 1009%

7. Change of Date

It was asked if we could relook at the AGM dates back to September/October. This will be done in 2017 at our New Orleans venue. A vote will be cast to change dates back to original.

8. AGM 2017 - New Orleans - 10 - 12th May 2017

A contract has been signed with Hotel Monteleone for the above dates. Further details will be provided after June 2016.

9. Report by Chairman (Alastair Pearson)

9-1. Scanmar Norway

Had not attended 3 AGM's - Not responded to email requesting payment of annual dues.

Board have made the decision to terminate their membership with immediate effect. Any outstanding should be reported to Lynn Sessa for follow up.

9-2. Credit Fund Payments



There have been some requests for payments from the Credit fund . Most networks only cover insolvency. Ours covers Insolvency or by Default! However this is a Grey Area. If a company is having a cash flow problem and is slow in paying , the credit fund will not cover this. However if this turns into a Non Payment (Between 9 and 12 months) it will be addressed.

Approved Service providers are not covered under Credit Protection - this also applies to our members. ASP members have a logo next to their name on the website.

9-3. Board Volunteers

CTN has requested volunteers to join the Board - one for Europe and one for Asia. Last year Niral & Ingo had applied for the Asia Post. Decision will be made and the vote requested.

Marco Schuhen has volunteered for Europe and appointed

No further volunteers from attendees.

9-4. Current Board

Current Board were re-elected by the members for 2016.



